

Procurement Of 132 kV Underground Cable Nanyuki – Rumuruti Transmission Line (AfDB Funded), Tender No.: KETRACO/PT/009/2021

Clarification List - 01

Sl. No.	Ref Clause	Provision as per Bidding Document	Clarification requested/ Query	Response/ Answer
1.			Is it possible to have the list of competitors?	This an international competitive bid/ tender. The list of bidders will be established during tender opening.
2.			Regarding this tender, I would like to know how many similar lines the KETRACO's company has built so far.	KETRACO's completed and ongoing projects are available in our website- https://www.ketraco.co.ke/
3.			Municipalities: I would like to know where the cable route is going so that we could figure out what different municipalities are impacted by this project and thus how many of them we will have to coordinate with in this project for permits and other matters.	The proposed route coordinates referred as ARC 1960 Zone 37 North and Line Route Drawing/ Sketch referred as Nanyuki-Isiolo-Meru, Nanyuki-Rumuruti 132KV TL are part of procurement Bid documentation provided.
4.			Suppliers and PQ files: Is it possible to have them? I'll like to know if you can provide us with the list of approval material manufacture/supplier and even Civil/subcontractors approved details.	This is procurement of plant, design, supply and installation project hence the bidder should provide the information for suppliers, subcontractors as indicated in bid document Vol 1: Page 47, Qualification tables (without pre-qualification), clause 2.7-page 62 to page 66.
5.			What is likely the Country's regulations with regards to importation? With this question, I would like to know what are your duties for imports (materials and so on) regarding this tender. In another words, is this project free taxes and free charges?	The Kenya Revenue Act –Cap 469 and other registrations and regulations clearly outlines all issues relating to duties and taxes in Kenya for imports etc.

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6.			What is also the rules related to the visas procedures, in the case when we need to send some of our personnel there? How hard is it to get visas, how much is the cost?	Bidders to do their background check and establish the details.
7.			Moreover, I would like to know if possible, what is approximately the manpower and machinery price hire out there.	Bidders to do their background check and establish the details.
8.			I need to know if we have to establish an SPV or commercial registration in Kenya to bid for this project?	The bid document section V- Eligibility of bidder, page 115, clearly spells out the basis of eligibility of bidders of AfDB funded projects. Kindly refer to ITB4 also on eligibility of bidders
9.			Do we also need to have a local bank account?	Bidders to decide what works for them.
10.	Section II – Bid Data Sheet Clause ITB 19.1	The Bidder shall furnish a bid security, in the amount of not less than Four hundred and fifty four thousand (454,000) US Dollars, or its equivalent in a freely convertible currency issued from a tier 1 bank licensed by the Central Bank of Kenya as per Form of Bid Security included in Section VII – Forms and Procedures The bid security shall be valid for 28days beyond the original validity period of the bid of 180 days or 28days beyond any period of extension if required under ITB 19.2.	Clarification on the bid bond related to the tender if the issuing bank can be any bank, even the one that isn't in the sub-region?	Adhere to the requirement in the bid. Refer to ITB 19.1- Section II Bid Data sheet
11.	Section II – Bid Data Sheet Clause ITB 7.4	A site visit conducted by the Employer shall be organized. If a Site Visit will take place, it will be at the following date, time and place:	Has a site visit been made so far? When would it be possible to carry out a field visit?	A site visit was conducted on 3rd March 2021 at 08:00h as per ITB 7.4- Section II Bid Data sheet

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		Date: 3rd March 2021. Time: 8.00 am		
12.	Section II – Bid Data Sheet Clause ITB 22.1	For bid submission purposes only, the Employer's address is : Attention: The Company Secretary The Kenya Electricity Transmission Company Ltd 5th Floor, KAWI COMPLEX, BLOCK B, SOUTH C Popo Lane Off Red Cross Road, South C, PO Box 34942 – 00100 Nairobi, Kenya The deadline for bid submission is: Date: 5th April 2021 Time: 10.00 a.m.	Can we confirm that the tender submission date is 5 th April 2021?	Refer to clause ITB 22.1. Any other change shall be communicated through addendum.
13.	Section II – Bid Data Sheet Clause ITB 21.1 Clause ITB 21.1 (b)	Bidders shall not have the option of submitting their bids electronically. Not applicable	We have noticed that all the documents related to the submission are to be sent only through the website. Can we please confirm this?	Refer to the bid document clause ITB 21.1 and 21.1 (b) and comply. Only hard copy tender submission will be accepted.
14.	Section III – Evaluation and Qualification Criteria Clause 2.3.1 Historical Financial Performance	Submission of audited balance sheets or if not required by the law of the bidder's country, other financial statements acceptable to the Employer, for the last five [5] years to demonstrate the current soundness of the bidder's financial position and its prospective long-term profitability. (a) (criterion 1) (b) (criterion 2) (c) _____	In this clause, it is mentioned (a) criterion 1 (b) criterion 2 (c) _____. However, there is no content followed by the criterions. Please provide the content of the criterions.	a) Net worth calculated as the difference between total assets and total liabilities should be positive b) The profit margin calculated as Profit (after tax) / Total Revenue should not be less than 1.5

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				<p>c) The gross profit margin (gross profit / Revenue) should not be less than 1.15</p> <p>d) Positive net cash inflow</p> <p>e) Working capital (Current Assets + Inventories – Current Liabilities) should be positive</p> <p>f) Current ratio (current assets/current liabilities not less than 1.5</p> <p>g) Debt to asset (Total Liabilities/Total Assets) not less than 1.6</p> <p>h) Interest coverage ratio (EBIT / Interest expenses) should not be less than 1.4. EBIT is earnings before interest and tax.</p> <p>Note</p> <p>The criterions are the minimum requirement. The financial information provided by a Bidder will be reviewed in its entirety.</p>



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15.	Section III – Evaluation and Qualification Criteria Clause 2.4.2 Specific Experience	(a) Participation as contractor, management contractor, or subcontractor, in at least three (3) contracts within the last ten (10) years, each with a value of at least US\$ 12 million, that have been successfully and substantially completed and that are similar to the proposed Works. The similarity shall be based on the physical size, complexity, methods/technology or other characteristics as described in Section IV, Bidding Forms.	There are three (3) contracts... that are similar to the proposed Works. We want to clarify whether the Contracts of Overhead Cables of 132kV or above can fulfill this requirement? Please clarify it.	Refer to the bid documents Clause 2.4.2 and shall be similar to the proposed works of underground cable of 132kV and above
16.	Section III – Evaluation and Qualification Criteria Clause 2.4.2 Specific Experience	b) For the above or other contracts executed during the period stipulated in 2.4.2(a) above, a minimum experience in the following key activities: Design, supply, installation and commissioning of at least 30 km underground cable Transmission lines of voltages 132kV or above based on the physical size, complexity, methods, technology or other characteristics as described in Section VI, Employer's Requirements.	Please confirm whether 30km refers to one specific project or it could be the accumulated kilometers of different projects. Kindly clarify whether the required specific experience should be for the supply of 30kms of 132KV underground cable by manufacturer or installation of 30kms of 132Kv underground cables	At least a minimum of 30km cumulative. Refer to the Bid document Clause 2.4.2 Specific experience includes the Design, supply, installation and commissioning of 30 km 132 kV underground cable project
17.			We have enough project experience for 110kV underground cables project. The scale and function of 110kV underground cables and 132kV underground cables are similar, only that the voltage planning levels are different in different countries. Please confirm that whether 110kV underground cables project experience and performance could be considered to	110kV voltage level doesn't meet the specific experience.



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			meet the Specific Experience prescribed in the bidding documents?	
18.			<p>We have some under ground cable maintenance projects, which contain laying and replacement of underground cable.</p> <p>If the physical size, complexity, methods, technology are the same, please confirm whether these projects experience meet the Specific Experience prescribed in the bidding documents?</p>	<p>Refer to Section III – Evaluation and Qualification Criteria </p> <p>Clause 2.4.2 Specific Experience</p> <p>Cable maintenance projects alone do not meet the specific experience</p>

