Contract No: KETRACO/PT/007/2014
Procurement of TWIN-ENGINE HELICOPTER
CLARIFICATION NO 1

No.	Section	Request for Clarification	Answer/Clarification
1	Section I, Paragraph 17.2 (a), Page 15	In the case of the OEM, does the Manufacturer's Authorization document still apply?	No, it is not required.17.2 (a) applies to non OEM
2	Section I, Paragraph 19, Page 16	Does the Bid Security need to be issued by a local Kenyan bank? Advance Payment Guarantee?	The Bid Security and Advance guarantee shall be issued by a reputable local bank. The banks should be of tier 2 or higher ranking as per the Kenya Bankers Association and Central Bank of Kenya classification
3	Section III, Page 33	Can the Purchaser provide specific criteria and weighting of the requirements listed in Section III?	Documentation 20 points. Passmark 10 Technical Specifications 60 points.Passmark 50 Financial.20 points.Passmark 10
4	Section III, Page 34	Under Section III, Stage 3, (3): Is the requirement that the Bidder will conduct aircraft flight demo in Kenya after contract award notification but before contract signing?	Successful Bidder will conduct aircraft flight demo in Kenya after contract award notification but before contract signing
5	Section III, Page 35	Under Section III, Part IV, (e): Does KETRACO have a hangar available at Wilson Nairobi Airport that Bidder can utilize on rent free basis for use during Assembly, Testing, etc.?	KETRACO does not have a hangar that can be made available for use during assembly, testing, etc. The bidder shall get the hanger at their own cost.
6	Section III, Page 35	Under Section III, Part IV, (d): What do the reference letters entail? How do the reference letters differ from (c)?	Section III, Part IV (c) is for confirmation that the bidder supplied similar goods to the customers. The reference letter in (d) is a statement of firms suitability as a supplier
7	Section VII, Page 65	What is the definition of date of "the effectiveness the Contract?"	The contract shall become effective once the bidder is in receipt of the advance payment.
8	Section VII, Page 70	How many pilot and field maintenance slots will be required? A) states one but number in parenthesis states 2.	There will be one pilot and two maintenance slots. Paragraph 9 is amended to: **9.0 TRAINING** Training shall be provided by the Manufacturer in English language and shall include: a) One (1) Rotary wing pilot conversion course. b) Two (2) helicopter engineers for the field maintenance and component overhaul courses.”
9	Section VII, Page 70	Shall the Bidder calculate air ticket and per diem and factor into the tender for all pilots, helicopter engineers, and KCAA engineer?	Yes he shall.
10	Section VII, Page 70	Is the conversion training, stated in Section VII, 9.0 Training, transition training to a new model? Please clarify conversion training fully.	Adequate training to enable the pilot competently command the helicopter.
11	Section VIII,	Will all payments (advance payment, on	Advance payment only requires the Bank

	Paragraph 16.1, Page 82	shipment, and on acceptance) be made by a documentary letter of credit? (GCC 16.1)	Guarantee and performance security (guarantee). It's only the on-shipment payment that requires the letter of credit
12	Section VIII, Paragraph 17, Page 82	What import taxes, VAT, etc are imposed on imported goods?	No import duty No VAT .
13	Section VIII, Paragraph 17.3, Page 83	What are the tax exemptions, reductions, and allowances available to the bidder? Can Purchaser, as a government entity, exempt Bidder from paying taxes?	No import duty No VAT
14	Section VIII, Paragraph 27.1, Page 87	Paragraph 27.1 defines liquidated damages on a per week basis. SCC 27.1 defines liquidated damages on a per month basis. Which is correct?	Section IX, The Special Conditions of Contract (SCC) supplement and amend the General Conditions of Contract (GCC). Whenever there is a conflict, the provisions herein shall prevail over those in the GCC. All clauses from page 99 to 103 are SCC
15	Section VIII, Paragraph 28, Page 88	Is it correct to assume the customer requires a Tip to Tail warranty?	The warranty applies to the whole procurement.
16	Section VIII, Paragraph 28, Page 88	Does the warranty only apply to the new helicopter?	Refer to answer 15.
17	Section VIII, Paragraph 28.3, Page 88	Does GCC 28.3 (page 103) replace description of the 28.3 Warranty clause (page 88) in its entirety?	Yes

Section VII. Schedule of Requirements			
Mandatory Requirements		**Request for Clarification**	**Clarifications**
Technical Specifications			
18.	A minimum seating capacity of six and a maximum of ten including the pilot.	What is the average seat Utilization/expectancy?	The helicopter is required for high voltage transmission power maintenance work. The average seat Utilization/expectancy will be a secondary role
19.	The Bidder must arrange for a practical demonstration of the helicopter's ability to meet conditions 1, 2, 3, above in the presence of KETRACO's employees.	In relation to number 6: How does the practical demonstration of the helicopter's ability relate back the flight demonstration? Are they one and the same?	For the helicopter to safely perform its mission requirements, it must be able to maintain an OGE hover one engine off. This is a must **pass** evaluation requirement.
Customizing Schedule			
	Twin Engine Helicopter + Mandatory Items		
20	dual Pilot with Dual GNS 530	Would it be acceptable to substitute Garmin GTN 650/750 combo?	The specification is now changed to the current Garmin G1000 system or equivalent.

21	ALPHA Helmets	How many ALPHA (headset adapter cable crew) helmets are required?	One for the pilot and two for the maintenance crew.
22	Headset adapter cable crew	How many headsets are required in the cabin?	One headset for every seat
	Helicopter general equipment		
23	Fuzz burner for engine, Transmission and Tail rotor gearbox	Can the Bidder supply technical Justification to support the need not to have a fuzz burner for engine, transmission, and tail rotor?	No.
24	Blade track & balance tools and applicable software (n) & Must have special tools unique to the helicopter (o)	Are these all the unique tools Required?	All special tools to carry out the helicopter maintenance schedules to be included in the bid
25		Is the Bidder to provide a Recommended list of spares and ground support equipment? If so, what are the flight hours and bases of operations?	Yes.The helicopter is envisaged a monthly flight utilization of 50 hour or 600 hours annual.
	4. Specific Mission Equipment		
26	Fire extinguishing Attachment Bucket Eqpt.	What is the required size of the “Fire Extinguishing Attachment Bucket Eqpt.” (Bambi bucket)?	One hundred feet Canam long line with electrical cable for remote release. Eighty feet Canam long line. 3000 Lbs Canam cargo Remote hook with protective cage and swivel with electrical connection. Bambi bucket within the external load limitations of the helicopter.
27	Inspection Equipment (g) & Inspection System (h)	Is there a preference for aerial wide spectrum inspection system? Does the helicopter have to have an operator camera station?	Nose mounted Corona 350 FLIR system