

**REQUEST FOR EXPRESSIONS OF INTEREST  
(CONSULTING SERVICES)**

**KENYA**

**TECHNICAL ASSISTANCE FOR PUBLIC-PRIVATE PARTNERSHIPS IN  
TRANSMISSION LINES**

**Consultancy Services for the Development of Guidelines for The Review of Privately  
Initiated Investment Proposals for Transmission Projects**

Sector: **ENERGY**

Financing Agreement Reference: **FAPA GRANT**

The Government of Kenya has applied for a Grant financing from the African Development Bank toward the cost of Technical Assistance for Public-Private Partnerships in Transmission Lines and intends to apply part of the agreed amount for this grant to payments under the contract for Consultancy Services for the Development of Guidelines for the review of Privately Initiated Investment Proposals (PIIPs) for Power Transmission Infrastructure Projects

The services included under this project are development of guidelines for reviewing Privately Initiated Investment Proposals for transmission projects in order to encourage private sector participation. This will include the development of an affordability and value for money assessment criteria; project risk analysis, standard project agreement template and PIIP policy. The consultant will also be expected to provide comprehensive capacity building. The consultancy service will be for a period of six (6) months. Interested consultants will be expected to have acted as consultant and/or transaction adviser and successfully completed the full scope of work, including taking Energy Sector Public Private Partnerships (PPPs) to financial close in Sub-Saharan Africa, other emerging markets and mature PPP markets.

Kenya Electricity Transmission Company Limited now invites eligible consultants to indicate their interest in providing these services. Interested consultants must provide information indicating that they are qualified to perform the services (brochures, description of similar assignments, experience in similar conditions, availability of appropriate skills among staff, etc.). Consultants may constitute joint-ventures to enhance their chances of qualification.

The shortlisting criteria are:

1. Over ten (10) years' experience as PPP Transaction Advisors, five (5) of which should be in the Energy Sector.
2. Successful delivery of at least five (5) PPP Transactions Advisory in the Energy Sector. The five transactions should have reached financial close within the past ten (10) years. At least two (2) of these assignments show be in Sub-Saharan Africa (SSA). Experiences in PPP in Power Transmission projects would be an added

advantage.

3. The applicant firms' overall suitability and competence in its Institutional, Technical, Managerial and Financial strengths are also considered during short listing;

Eligibility criteria, establishment of the short-list and the selection procedure shall be in accordance with the African Development Bank's "Rules and Procedures for the use of Consultants" *dated October 2015,* which is available on the Bank's website at <http://www.afdb.org>.

Interested consultants may obtain further information at the email addresses below during office hours 0800 to 16:00 hours.

1. [jmativo@ketraco.co.ke](mailto:jmativo@ketraco.co.ke)
2. [gkariuki@ketraco.co.ke](mailto:gkariuki@ketraco.co.ke)

Expressions of Interest must be delivered to the address below by **27<sup>th</sup> August 2020 at 10.00 a.m.** East African Time and mention "Consultancy Services for the Development of Guidelines for The Review of Privately Initiated Investment Proposals for Transmission Projects".

The Company Secretary/General Manager, Legal Services  
Kenya Electricity Transmission Company Limited,  
Kawi Complex, Block B,  
Popo Lane, Off Red Cross Road, South C,  
P.O Box 34942 - 00100,  
Nairobi.  
Tel: +254 719 018 000  
Email: [piipei@ketraco.co.ke](mailto:piipei@ketraco.co.ke)